

Executive Summary

JP Boyle & Associates Executive Search Consulting performs executive level search assignments on an international scale for emerging and established technology companies.

Functional Areas:

- C-Level Executives
- General management
- Business development
- Investor relations and fund raising
- R&D leadership
- Operational excellence
- Quality /Regulatory oversight
- Sales management

Market Areas:

There is a common denominator to the markets served namely companies involved in the development of high technology products or the delivery of services that advance healthcare.

These include specialty areas of:

Mobile Health—products and service companies that leverage current smart device technology that permit enable patient empowerment, remote care, point of care diagnosis and health data acquisition for "Big Data" analysis and internet of things (IoT) networking.

Medical Device Technology—surgical and diagnostic devices, medical robotics, point of care products, home health and related areas that are highly regulated in the U.S. and abroad.

Nanotechnology—companies focused on the research, development and commercialization of advanced materials, micro sensors, MEMS devices, flexible displays and nano-implantable devices that are the underlying technology next-generation medical, mobile health and healthcare data acquisition/analysis to exist.

Tech Startups— IoT, mHealth, MedTech, nanotech and companies in related areas that develop products at the forefront of new tech would define this category. These early-stage emerging organizations are often funded by strategics, VCs, and/or Angel investment with the mission of developing new and disruptive technology.

Case Studies

Medical Device Company—Ophthalmic Diagnostic Instruments and Equipment

Situation: A well established private equity funded organization ophthalmic instruments company had been acquired by a multi-billion dollar publicly traded firm. The parent company's history was to take established organizations that are marginally profitable and to turn them into solid performers through rigorous P&L management.

The newly acquired firm had been brought to profitability by the private equity ownership through cost reductions and downsizing. Little investment had been made into new product research and development. The existing President of the company had come with the acquisition. However, the management skills